

# **Key Information Document**

#### **PURPOSE**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

PRODUCT		
NAME	Vanilla Digital Notes with Snowball Digital Coupon due 10 August 2021	
IDENTIFIER	ISIN Code: XS1859436070	You are about
MANUFACTURER	Brokercreditservice Structured Products Plc	to purchase a
DETAIL OF HOW TO GET IN CONTACT WITH PRIIP MANUFACTURER	Website: http://bcs-sp.com/ Phone number: +357 257 74044 Email address: info@bcs-sp.com	product that is not simple and may be difficult to understand
COMPETENT AUTHORITY	Cyprus Securities and Exchange Commission (CySEC)	to understand
DATE	31 Jul 2018, 08:06 UTC	

WHAT	IS THIS	PRODU	ICL <sub>5</sub>

TYPE The product is in the form of a debt instrument.

#### **OBJECTIVES**

To provide interest payment(s). Amounts stated below are in respect of each Nominal Amount that you invest.

- Interest (including memory feature): If the Worst Underlying Performance is greater than or equal to -25%, on any Interest
  Valuation Date, You will receive the Interest Amount on the immediately following Payment Date. You will also receive on such date
  the sum of all unpaid Interest Amount(s) for any previous Payment Date(s). Otherwise, no interest will be paid on that Payment
  Date
- Autocall Event: If the Worst Underlying Performance is greater than or equal to 0% on any Autocall Valuation Date, the product will be redeemed early and you will receive the Nominal Amount (in addition to any interest payable) on the immediately following Payment Date. No further payments of principal or interest will be made following such payment and early redemption.
- Redemption on the Maturity Date:

Redemption Amount: If the product is not redeemed early, then you will receive one of the following:

You will receive the Nominal Amount.

Otherwise, you will receive an amount equal to the Nominal Amount diminished by an amount equal to the Nominal Amount multiplied by the absolute value of the Worst Final Underlying Performance, subject to a minimum equal to 65%. The amount paid in such case will be less than the Nominal Amount and you may lose some or all of your capital.

#### **Key Dates, Values and Definitions**

All determinations and observations will be made by the Calculation Agent. All dates may be subject to adjustment for non-business days and market disruption events.

Underlying(s): Baidu Inc - Spon ADR (ISIN: US0567521085), Intel
Corp (ISIN: US4581401001), SberBank Sponsored (ISIN:
US80585Y3080), Starbucks (ISIN: US8552441094) and Yandex NV
(ISIN: NL0009805522)

Underlying Performance: For an Underlying, (a) the Closing Value of such Underlying on any given date divided by its Initial Value, minus (b) 100%, expressed as a percentage

Final Underlying Performance: For an Underlying, the Underlying

Interest Amount: 8.5% multiplied by the Nominal Amount
Calculation Agent: Brokercreditservice Structured Products Plc
Nominal Amount: RUB 100,000

Issue Price: 100%

- Dates:
- o Issue Date: 19 July 2018
- o Maturity Date: 10 August 2021
- Payment Dates: 5 business days after each valuation date (other than the Initial

Performance on the Final Valuation Date

Worst Underlying Performance: The Underlying Performance of the Underlying having the lowest Underlying Performance

Worst Final Underlying Performance: The Final Underlying

Performance of the Underlying having the lowest Final Underlying Performance.

Barrier Event: A Barrier Event shall be deemed to have occurred if the Closing Value of at least one Underlying is below 75% of its Initial Value on the Final Valuation Date

Initial Value: The Closing Value of the Underlying on the Initial

Valuation Date

Closing Value: The value of the Underlying at the close of trading on

the relevant exchange on a given trading day

#### Valuation Date)

- o Initial Valuation Date: 3 August 2018
- o Autocall Valuation Dates: 3 February 2019; 3 August 2019; 3 February 2020; 3 August 2020 and 3 February 2021
- o Interest Valuation Dates: each Autocall
  Valuation Date and the Final Valuation
  Date
- o Final Valuation Date: 3 August 2021

#### Early redemption and adjustments

The terms of the product provide that if certain defined events, in addition to those described above, occur (principally but not exclusively in relation to any Underlying, or the Issuer of the product (which may include the discontinuation of the Issuer's ability to carry out the necessary hedging transactions)), adjustments may be made to the terms of the product to account for the relevant event or the product may be early redeemed. The amount paid on any early redemption may be less than the amount originally invested.

## INTENDED RETAIL INVESTOR

INTENDED RETAIL This product is intended for clients who:

- have significant knowledge and experience in products such as the one described in this document
- are willing and able to bear a potentially total loss
- have a risk tolerance consistent with the summary risk indicator in this document
- are expressing a view on the underlying consistent with the conditions for a positive outcome (as stated in the product description)
- have a horizon consistent with the term of this product

as determined independently or on the basis of professional advice.

### WHAT ARE THE RISKS AND WHAT COULD I GET IN RETURN?

#### SUMMARY RISK INDICATOR





The risk indicator assumes you keep the product until 10 August 2021. The actual risk can vary significantly if you cash in at an early

stage and you may get back less.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because is BCS not able to pay you. We have classified this product as 5 out of 7, which is a medium-high risk class. This classification takes into consideration two elements: 1) the market risk - that rates the potential losses from future performance at a medium level; and 2) the credit risk which estimates that poor market conditions will likely impact to pay you. Be aware of currency risk. If you will receive payments in a currency other than the official currency of the Member State where the product is marketed, the final return you will get will depend on the exchange rate between the two currencies. This risk is not considered in the indicator shown above. A risk that is materially relevant to the product but not included in the summary risk indicator is the risk that in the event the product redeems early due to an autocall, you may be unable to reinvest your money at an attractive rate. You are entitled to receive back at least 65% of your capital. Any amount over this, and any additional return, depends on future market performance and is uncertain. If Brokercreditservice Structured Products Plc is not able to pay you what is owed, you could lose your entire investment.

PERFORMANCE SCENARIOS				
INVESTMENT RUB 10,000				
SCENARIOS		1 YEAR	2 YEARS	3 YEARS (RECOMMENDED HOLDING PERIOD)
STRESS SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 4,788	RUB 5,233	RUB 6,500
	AVERAGE RETURN EACH YEAR	-52.12%	-27.64%	-13.25%
UNFAVOURABLE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 8,557	RUB 8,775	RUB 7,536
	AVERAGE RETURN EACH YEAR	-14.43%	-6.32%	-8.91%
MODERATE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 11,105 (Ω)	RUB 12,175 (Ω)	RUB 13,742 (Ω)

	AVERAGE RETURN EACH YEAR	11.05% (Ω)	10.34% (Ω)	11.06% (Ω)
FAVOURABLE SCENARIO	WHAT YOU MIGHT GET BACK AFTER COSTS	RUB 10,958	RUB 12,373	RUB 15,536
	AVERAGE RETURN EACH YEAR	9.58%	11.23%	15.65%

 $(\Omega)$  Product matured early, prior to specified term.

This table shows the money you could get back over the next 3 years, under different scenarios, assuming that you invest RUB 10,000. The scenarios shown illustrate how your product could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. This product cannot be cashed in. This means it is difficult to estimate how much you would get back if you cash in before maturity. You will either be unable to cash in cash in early or you will have to pay high costs or make a large loss if you do so.

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

#### WHAT HAPPENS IF BCS IS UNABLE TO PAY OUT?

This product is not protected by any investor compensation or guarantee scheme. If Brokercreditservice Structured Products Plc is unable to make a payment and/or is in default, you may lose some or all of your invested amount and any payment may be delayed.

#### WHAT ARE THE COSTS?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for 3 different holding periods. They include potential early exit penalties. The figures assume you invest RUB 10,000. The figures are estimates and may change in the future.

#### **COSTS OVER TIME**

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

INVESTMENT RUB 10,000			
SCENARIOS	IF YOU CASH IN AFTER 1 YEAR	IF YOU CASH IN AFTER 2 YEARS	IF YOU CASH IN AT THE END OF THE RECOMMENDED HOLDING PERIOD
TOTAL COSTS	RUB 750.00	RUB 750.00	RUB 0.00
IMPACT ON RETURN (RIY) PER YEAR	7.50%	3.68%	0.00%

### COMPOSITION OF COSTS

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period;
- The meaning of the different cost categories.

THIS TABLE SHOWS THE IMPACT ON RETURN PER YEAR			
ONE-OFF COSTS	ENTRY COSTS	4.50%	The impact of the costs you pay when entering your investment.  The impact of these costs is already included in the price.
	EXIT COSTS	0.00%	The impact of the costs of exiting your investment when it matures.
ONGOING COSTS	PORTFOLIO TRANSACTION COSTS	0.00%	The impact of the costs of us buying and selling underlying investments for the product.
	OTHER ONGOING COSTS	0.00%	The impact of the costs that we take each year for managing your investments.
INCIDENTAL COSTS	PERFORMANCE FEES	0.00%	Not applicable
	CARRIED INTERESTS	0.00%	Not applicable

#### HOW LONG SHOULD I HOLD IT AND CAN I TAKE MY MONEY OUT EARLY?

#### Recommended holding period: 3 years, or until an automatic early redemption event occurs

The recommended holding period is selected to correspond with the maturity date of the product. Please note that you may not be able to sell the product prior to the maturity date. If you are able to sell the investment at an earlier date, you may incur costs and may lose part or all of your investment. The manufacturer is under no obligation to make a secondary market in the product, but may choose to re-purchase the products early on a case-by-case basis. Further information is available upon request.

#### HOW CAN I COMPLAIN?

You may lodge a formal complaint to the Issuer by letter - addressed to Brokercreditservice Structured Products Plc, Agia Zoni Street, 12, AGIA ZONI CENTER, office 103, 3027 Limassol, Cyprus - or alternatively by email at: info@bcs-sp.com.

#### OTHER RELEVANT INFORMATION

For other information about the terms and conditions of the product, please refer to the documentation published on the Issuer's website http://bcs-sp.com/, or alternatively on the distributor's website, in compliance with the applicable legal provisions.